

# NURSERY AGENDA SOUTHWEST

The 23rd Summit meeting for leading executives in the Nursery Sector



3 JULY 2018

DoubleTree by Hilton, Cadbury House Hotel, Bristol South

## SUPPLIER INFORMATION

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## SUPPLIER INFORMATION

Nursery Agenda is organised by Nursery Management Today, the key Publication for owners, directors and managers in the Nursery Sector. We hold Nursery Agenda five times a year with for 2018, South Agenda taking place on 30 January at the Ashford International Hotel; North Agenda on 20 March at Oulton Hall, Leeds; Midlands Agenda on 22 May at Stratford Manor, Stratford upon Avon; Southwest Agenda on 3 July at DoubleTree by Hilton, Cadbury House Hotel, Bristol South and Scottish Agenda on 31 August 2018 at the Glasgow Hilton.

Nursery Agenda is a proven and highly successful forum event which was launched in Sussex in January 2012 where Suppliers to the nursery sector get to meet senior management from the major and emerging Nursery Provider groups. Like most really good ideas it follows a simple concept - bringing Buyers and Sellers together. The reason it works so well is that the organisers understand the Nursery Sector and have contacts to bring the right people together. In short, Suppliers have the opportunity to have pre-arranged meetings with a very well targeted audience of self-selected potential buyers all within one day.



We recognised from the outset that the important business proposition for Suppliers was that they should meet the people who make decisions on buying their products and services. These include a number of levels of management, which is why we invite not just Buyers but also other members of the Decision Making Unit (DMU) such as Managing Directors, CEO's, FD's and owners. All the meetings are held in a large attractive room. The suppliers/sponsors sit at specific tables and the providers move between them using a pre-arranged timetable of meetings to guide them. The meetings last fifteen minutes with five minutes 'movement' time, and are split between the morning and afternoon with a good lunch between.

The Organisers have many years of experience within the Nursery market and know (in many cases personally) the key decision makers who have the authority to purchase. We specifically invite senior management and owners of nurseries who have the authority to purchase.

The Organisers also have many years experience of running a very successful and similar event in the Care Sector.

The senior executives who attend Nursery Agenda come because it gives them the opportunity to review, very cost-effectively and efficiently on one day, new and existing products and services to the nursery sector, and their purchasing plans as well as affording them the opportunity to make important Supplier contacts. The meetings also give them the opportunity to meet with peers at a similar management level, both in formal and informal groups, and to discuss the way forward for the sector.



Nursery Agenda will offer you at least fifteen structured face to face meetings with Nursery Providers. In addition you will have many opportunities for informal discussions with other Providers who were not on your meeting list. The event staff are always available to help and we may well be able to set up additional impromptu introductions between Suppliers and Providers on the day.



## SUPPLIER INFORMATION

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### **DoubleTree by Hilton, Cadbury House Hotel, Bristol South – about our venue**

Welcome to DoubleTree by Hilton Hotel Bristol South - Cadbury House and enjoy our delicious freshly baked cookies upon arrival. This boutique-style hotel was originally known as Cadbury House, and is based at the bottom of Cadbury Hill. Built in 1790, it retains many original features of period property.

The hotel is situated in a semi-rural area boasting six acres of landscape gardens, yet remains close to all amenities. Visit Bristol city center, only a 20-minute drive from the hotel, hire a bicycle and explore the local area or enjoy a round of golf. Bristol Airport is six miles away, and Yatton train station, with direct links to London, is just down the road.

Every guest room at DoubleTree Bristol South features stylish décor mixing modern design with the period charm of this 18th century house. Host a meeting or event at the hotel with a range of flexible conference and banquet facilities and let our professional staff assist you from planning to execution.

Work out in the award-winning health club or take part in an exercise class in the spin or dance studio. For a more relaxing activity, unwind in the hotel spa and indulge in a beauty treatment. Savor the finest quality steaks and seasonal produce at the recently refurbished Marco Pierre White Steakhouse Bar & Grill. Unwind in the Lounge with your favorite drink or relax in the Living Room and admire stunning views from the terrace.

On-site complimentary parking for over 300 cars is also available.

### **Highlights**

- Semi-rural location, complemented by fantastic views across the Bristol Channel
- Only minutes from the M5 motorway, Bristol Airport and Bristol City Centre
- Award winning Spa with over 80 treatments, salon, sauna, whirlpool and pool
- Marco Pierre White Steakhouse Bar & Grill serving the finest, locally sourced steaks
- Flexible conference and banquet facilities, ideal for meetings and special events
- A beautiful backdrop for any special occasion; great for teambuilding activities

### **What To Do Around Here**

The stunning, semi-rural location of DoubleTree by Hilton Hotel Bristol South - Cadbury House offers guests a host of recreational activities and local attractions. Hire a bicycle from the hotel and cycle round the local area and Strawberry Line cycle ride, or enjoy a round of golf on the nearby golf course. Explore the world famous Cheddar Gorge with its stunning caves and cliff top walks. Visit the seaside resort of Weston-super-Mare, just a 20-minute drive away, and enjoy a fun day out for all the family with exciting rides, attractions and events. Bristol Zoo is also open year round and offers an amazing insight into the world of animals, including special events and displays, fascinating lectures and discovery days. Take a train from the Yatton station, located a mile away, and enjoy easy access to all the tourist attractions of the South West.

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### FEEDBACK FROM THE NURSERY AGENDA:

*"I must say, you guys at the NMT do a fantastic job with these events. It is hands down the best value for money I have ever spent in marketing"*

Jonas Gundersen, Family

*"Once again a brilliant NMT event! For me and Jayne this was the best ever. The NMT staff are just great and the whole event ran very smoothly"*

Moira Planche, Cosy

*"Absolutely brilliant! In the morning we already saw 9 nurseries! It's a golden opportunity to meet & discuss our services"* TTS Group

*"It was a well organised and a very good event. We were very pleased!"*

Royal Bank of Scotland (RBS)

*"Thank you! We had a wonderful time and met some great people. This event is excellent and offers some great opportunities too! The advantage of doing this is you are getting direct access to senior levels for a much more focused discussion"* PBD Early Years Training

*"We've inched to over 310 sites – not a bad day's work! Thanks Nursery Agenda!"*

Connect Technology Group

*"We came to learn about the latest sector news but have come away having had the opportunity to network and make great contacts"* A Step Ahead Nurseries

*"Brilliant event as always! Much busier than last year and always very successful. Managed to make new contacts and have already got the ball rolling with some suppliers"*

Bluebell Children's Nurseries

*"We are now gold customers of Consortium and spent in excess of £75,000"*

Nicole Politis, Director, Portico Nursery Group

*"Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with so many clients and friends"* Courteney Donaldson, Christie + Co

*"It's been a very good day – we've met with some of our existing and new customers and it has been a great chance to catch up"* Community Playthings

*"It was a very worthwhile event from a provider's perspective. We appreciate the opportunity to network, to discuss current issues and to meet current and prospective suppliers. It is beneficial to increase our awareness of services and products available and to meet with and discuss these with suppliers themselves"* Paintpots Nursery Group

## SUPPLIER INFORMATION

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### SCHEDULE 3 JULY 2018

09.00 - 09.45:	Registration
09.45 - 10.00:	Welcome Address: Dr Richard Hawkins, Editor-in-Chief, Nursery Management Today
10.00 - 11.20:	Scheduled Meetings
11.20 - 11.40:	Tea and Coffee
11.40 - 13.20:	Scheduled Meetings
13.20 - 14.20:	Lunch
14.20 - 16.20:	Scheduled Meetings
16.20 - 16.30:	Tea and Coffee
16.30 - 17.30:	Management Hot Topics Q&A Session
19.00 - 19.45:	Drinks Reception
19.45 - 22.00:	Dinner/BBQ
22.00 onwards:	Networking in the bar
4 July 2018	Depart after breakfast



### SUPPLIER COSTS

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation

Cost £3,200 + VAT



### SPONSORSHIP OPPORTUNITIES

#### MAIN SPONSOR:

Benefits include:

- Prominent logo on all marketing materials for the event, both printed in NMT magazine, email and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Prominent logo on all signage at the event
- Extra 2 dinner places for guests/colleagues you may wish to invite
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation
- Whole page ad and company profile in NMT Magazine

Cost £4,600 + VAT

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### DINNER/BBQ SPONSOR:

Benefits to include:

- Opportunity to make short speech at the Dinner
- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Logo on all signage at the Dinner
- 2 dinner places
- Half page ad in NMT worth £715 + vat

Cost £600 + VAT



### DRINKS RECEPTION SPONSOR

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Logo on signage at the Drinks Reception
- 2 dinner places
- Half page ad in NMT worth £715 + vat

Cost £600 + VAT



Kind Regards,

*Caroline Bown*

Caroline Bown

**Hawker Publications**

Advertising & Event Sales Director



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**ATTENDEE LIST FROM NURSERY AGENDA SOUTHWEST 2017**

Adeloye, Toyosi	YPO	Gentry, Kerry	KOMPAN	Phillips, Paula	Yellow Dot
Ashton, Steve	Millhouse Manufacturing & Design	Gibson, Alan	FirstSteps Software	Pike, Andrew	Hollies Day Nurseries LLP
Ballard, Katie	Early Years Direct Ltd	Gill, Matt	TG Escapes Ltd	Pike, Becky	Hollies Day Nurseries LLP
Barton, Geraint	Kinderly		The Learning Escape	Pope, Sarah	Daisy Fays Nursery Ltd
Bennett, Lisa	Good Manors Nurseries Ltd	Glass, Philippa	Kinderly	Popperwell, Megan	Daisy Fays Nursery Ltd
Biddel, Jennifer	Snapdragons Nurseries Ltd	Gunderson, Jonas	Famly	Potter, Simon	daynurseries.co.uk
Bijster, Laura	Route2 Education Technology	Hadland, Cheryl	Tops Day Nurseries	Proctor, Alicia	South Hills Nursery Schools
		Hageman, Sue	FirstSteps Software	Proctor, John	South Hills Nursery Schools
Bijster, Richard	Route2 Education Technology	Harman, Jessica	Nursery Management Today	Pullen, Stacey	Rainbow Smiles
		Harris, Paul	Early Years Direct Ltd	Rattenberry, Emily	Wesco
Bloomer, Tim	Christie & Co	Hawkins, Richard	Nursery Management Today	Raven, Zoe	Acorn Early Years Foundation
Bowern, Caroline	Nursery Management Today	Hedges, Lalita	TTS Group		
Brett, Kate	Lifetime Training	Hood, Sarah	Naturally Learning Ltd	Reardon, Darryl	Connect Childcare
Broster, Tim	Creative Play UK Ltd	Hooper, Jane	TTS Group	Richardson, Mandy	Naturally Learning Ltd
Brown, Nick	Christie & Co	House, Mel	The Consortium Early Years	Ricketts, Nicole	Dean Close Nurseries Ltd
Burgess, Charlene	Dean Close Nurseries Ltd	Howkins, Rebecca	Morleys (Bicester) Ltd	Riddiford, Laura	Little Starz Nursery
Burns, Michelle	Hope Education	Hoyland, Laura	Hopscotch Early Years Consultancy	Robb, Fiona	Nursery Management Today
Caldwell, Jenna	Redwoods Dowling Kerr			Ross, Nicki	Nuffield Health
Cawley, Mark	New Road Nursery (MC & SH Cawley Ltd)	Hubbard, Chris	The Consortium Early Years	Shaw, Adam	Happy Days South West Ltd (Happy Days Nurseries)
		Humphrey, Stuart	Timotay Playscapes		
Cawley, Shân	New Road Nursery (MC & SH Cawley Ltd)	Hunt, Jane	Creative Play UK Ltd	Simspon, Alison	Lifetime Training
		Hyde, Jackie	dot2dot	Sparkle, Jay	Honeytree Day Nursery
Chawla, Rachit	eyMan - Early Years Management / eyLog - Early Years Log	Hyde, Jenny	dot2dot	Stangl, Colin	Community Playthings
		Izard, Caroline	Morleys (Bicester) Ltd	Stangl, Sadie	Community Playthings
Churchill, Sue	Nursery Management Today	Jones, Jonathan	TG Escapes Ltd	Steel, Sarah	The Old Station Nursery Ltd
Clarke, Paul	Hope Education		The Learning Escape	Steen, Andrew	Redwoods Dowling Kerr
Cobb, Samantha	Good Manors Nurseries Ltd	Jones, Nicola	Nursery Management Today	Stephens, Amy	The Wendy House Day Nurseries
Collard, Rosemary	Snapdragons Nurseries Ltd	Lan, Rachel	Springfield Bees		
Cornhill, Gary	Timotay Playscapes	Lansbury, Daphne	Millhouse Manufacturing & Design	Taylor, Tim	eyMan - Early Years Management / eyLog - Early Years Log
Cowley, Helen	Stonecroft Day Nursery Ltd	Lausten, Anders	Famly		
Crossley, David	Route2 Education Technology	Laver, Helen	Connect Childcare	Thomas, Sarah	Stonecroft Day Nursery Ltd
		Lewis, Shahzia	Kinderly	Tierney, Annie	Hopscotch Early Years Consultancy
Crowther, Clare	Atelier Nursery Ltd	Lucas, Charlotte	Free Rangers Forest Schools Ltd		
Daniel, Philip	Lifetime Training		Free Rangers Forest Schools Ltd	Towse, Emma	Lifetime Training
Davies, Natalie	Dean Close Nurseries Ltd	Macey, Gemma	Tiny Toez Limited	Trauberman, Paul	Rainbow Smiles
Deluca, Carla	Springfield Bees		The Service Directory	Vann, Victoria	The Wendy House Day Nurseries
Donaldson, Courtney	Christie & Co	Mair, Ranjana	The Service Directory		
Doyle, Natalie	Happy Days South West Ltd (Happy Days Nurseries)	Maitles, Gary	Tiny Toez Limited	Webb, Fiona	Sunny Days Children's Nursery
		Majkrzak, Sarah	The Consortium Early Years		
Driffield, Bev	Mama Bears Day Nursery Ltd	Marston, Chris	Yellow Dot	Weston, Bev	Honeytree Day Nursery
		Martin, Sarah	Golden Valley House Day Nurseries	Weston, Phil	Honeytree Day Nursery
Driffield, Tony	Mama Bears Day Nursery Ltd	McCarthy, Emma	Redwoods Dowling Kerr	Wheele, Rob	Shout Aloud
			Famly	Whitehead, Judy	Hope Education
Elliott, Pamela	Nuffield Health	Miller, Paul	Little Starz Nursery	Williams, David	Wesco
Ellison, Sarah	Redwoods Dowling Kerr	Misiowiec, Martin	Rocking Horse Nursery	Williams, Steve	KOMPAN
Everett, Jeff	Tops Day Nurseries	Owen, Nina	Rocking Horse Nursery	Wright, Oliver	YPO
Farmer, Liz	Atelier Nursery Ltd	Parkin, Fiona			
		Parkin, Sue			