

NURSERY AGENDA SOUTH

The 25th Summit meeting for leading executives in the Nursery Sector



24 January 2019

Hampshire Court Hotel, Basingstoke

SUPPLIER INFORMATION

Hawker Publications, Lombard Business Park, 12 Deer Park Road, Wimbledon, SW19 3TL
Telephone: 0203 746 2617



SUPPLIER INFORMATION

Nursery Agenda is organised by Nursery Management Today, the key Publication for owners, directors and operations managers in the nursery sector. We hold Nursery Agenda four times a year with South Agenda taking place in January; Ireland Agenda, Dublin in April, North Agenda in May; Midlands Agenda in July at Stratford Manor, Stratford upon Avon and Scottish Agenda in August at the Glasgow Hilton.

Nursery Agenda is a proven and highly successful forum event which was launched in Sussex in January 2012 where Suppliers to the nursery sector get to meet senior management from the major and emerging Nursery Provider groups. Like most really good ideas it follows a simple concept - bringing Buyers and Sellers together. The reason it works so well is that the organisers understand the Nursery Sector and have contacts to bring the right people together. In short, Suppliers have the opportunity to have pre-arranged meetings with a very well targeted audience of self-selected potential buyers all within one day.



We recognised from the outset that the important business proposition for Suppliers was that they should meet the people who make decisions on buying their products and services. These include a number of levels of management, which is why we invite not just Buyers but also other members of the Decision Making Unit (DMU) such as Managing Directors, CEO's, FD's and owners. All the meetings are held in a large attractive room. The suppliers/sponsors sit at specific tables and the providers move between them using a pre-arranged timetable of meetings to guide them. The meetings last fifteen minutes with five minutes 'movement' time, and are split between the morning and afternoon with a good lunch between.

The Organisers have many years of experience within the Nursery market and know (in many cases personally) the key decision makers who have the authority to purchase. We specifically invite senior management and owners of nurseries who have the authority to purchase.

The Organisers also have many years experience of running a very successful and similar event in the Care Sector.

The senior executives who attend Nursery Agenda come because it gives them the opportunity to review, very cost-effectively and efficiently on one day, new and existing products and services to the nursery sector, and their purchasing plans as well as affording them the opportunity to make important Supplier contacts. The meetings also give them the opportunity to meet with peers at a similar management level, both in formal and informal groups, and to discuss the way forward for the sector.



Nursery Agenda will offer you at least fifteen structured face to face meetings with Nursery Providers. In addition you will have many opportunities for informal discussions with other Providers who were not on your meeting list. The event staff are always available to help and we may well be able to set up additional impromptu introductions between Suppliers and Providers on the day.

SUPPLIER INFORMATION

FEEDBACK FROM THE NURSERY AGENDA:

"I must say, you guys at the NMT do a fantastic job with these events. It is hands down the best value for money I have ever spent in marketing"

Jonas Gundersen, Family

"Once again a brilliant NMT event! For me and Jayne this was the best ever. The NMT staff are just great and the whole event ran very smoothly"

Moira Planche, Cosy

"Absolutely brilliant! In the morning we already saw 9 nurseries! It's a golden opportunity to meet & discuss our services"

TTS Group

"It was a well organised and a very good event. We were very pleased!"

Royal Bank of Scotland (RBS)

"Thank you! We had a wonderful time and met some great people. This event is excellent and offers some great opportunities too! The advantage of doing this is you are getting direct access to senior levels for a much more focused discussion"

PBD Early Years Training

"We've inched to over 310 sites – not a bad day's work! Thanks Nursery Agenda!"

Connect Technology Group

"We came to learn about the latest sector news but have come away having had the opportunity to network and make great contacts"

A Step Ahead Nurseries

"Brilliant event as always! Much busier than last year and always very successful. Managed to make new contacts and have already got the ball rolling with some suppliers"

Bluebell Children's Nurseries

"We are now gold customers of Consortium and spent in excess of £75,000"

Nicole Politis, Director, Portico Nursery Group

"Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with so many clients and friends"

Courteney Donaldson, Christie + Co

"It's been a very good day – we've met with some of our existing and new customers and it has been a great chance to catch up"

Community Playthings

"It was a very worthwhile event from a provider's perspective. We appreciate the opportunity to network, to discuss current issues and to meet current and prospective suppliers. It is beneficial to increase our awareness of services and products available and to meet with and discuss these with suppliers themselves"

Paintpots Nursery Group

SUPPLIER INFORMATION

SCHEDULE 24 JANUARY 2019

09.00 - 09.45:	Registration
09.45 - 10.00:	Welcome Address: Dr Richard Hawkins, Editor-in-Chief, Nursery Management Today and our Main Sponsors, The Consortium Early Years
10.00 - 11.20:	Scheduled Meetings
11.20 - 11.40:	Tea and Coffee
11.40 - 13.20:	Scheduled Meetings
13.20 - 14.20:	Lunch
14.20 - 16.20:	Scheduled Meetings
16.20 - 16.30:	Tea and Coffee
16.30 - 17.30:	Management Hot Topics Q&A Session
19.00 - 19.45:	Local Cheese Tasting and Drinks Reception
19.45 - 22.00:	Dinner
22.00 onwards:	Networking in the bar

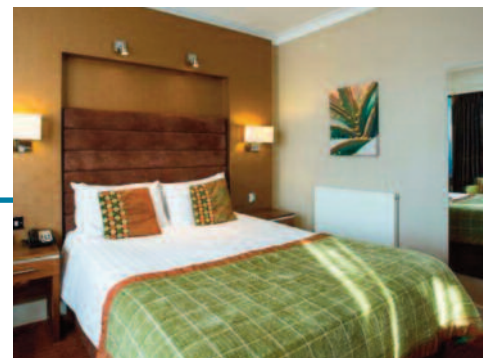


SUPPLIER COSTS

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation

Cost £3,200 + VAT



SPONSORSHIP OPPORTUNITIES

MAIN SPONSOR: booked by 

Benefits include:

- Prominent logo on all marketing materials for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Prominent logo on all signage at the event
- Opportunity to give welcome speech
- Extra 2 dinner places for guests/colleagues you may wish to invite
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation
- Whole page ad and company profile in NMT Magazine

SUPPLIER INFORMATION

DINNER SPONSOR

Benefits to include:

- Opportunity to make short speech at the Dinner
- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Logo on all signage at the Dinner
- 2 dinner places
- Half page ad in NMT worth £715 + VAT

Cost £600 + VAT



DRINKS RECEPTION SPONSOR

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Logo on signage at the Drinks Reception
- 2 dinner places
- Half page ad in NMT worth £715 + VAT

Cost £600 + VAT



CHEESE TASTING SPONSOR:

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Logo on all signage at the cheese tasting
- 2 dinner places
- Half page ad in NMT worth £715 + VAT

Cost £600 + VAT



For all enquiries and further information please contact Caroline Bown on
07974 643 292 or caroline@hawkerpublications.com

ATTENDEE LIST FROM NURSERY AGENDA SOUTH 2018

Annan-Forson, Beverley	Comfort Angelz Daycare	Hancock, David	Little Garden Day Nurseries	Newman, Sue	Boogie Mites UK Ltd
Barnes, Hilda	ICP Nurseries / Cresswell Nurseries	Harman, Jessica	NMT Magazine	O'Hare, Justine	Zoom Nurseries Ltd
Barth, Ian	Community Playthings	Harris, Paul	Early Years Direct	Paddock, Shirley	The London Early Years Foundation
Barth, Olivia	Community Playthings	Harris, Sue	Early Years Direct	Pajpani, Ash	Blossom Educational
Bijster, Laura	Route2 Education	Hawkins, Richard	NMT Magazine	Parker, Rachele	The London Early Years Foundation
Bijster, Richard	Route2 Education	Hedges, Lalita	TTS Group Ltd	Patel, Kay	Happy Tree Ltd
Bingham, Jayne	Cosy	Hepburn, Victoria	The Consortium Early Years	Pietosi, Bianca	Blossom Educational
Bowern, Caroline	NMT Magazine	Hill, Vicki	Sunhill Daycare	Planche, Moira	Cosy
Briley, Ann	Zoom Nurseries Ltd	Hodgson, Tim	Hungry Caterpillar Day Nurseries	Plummer, Jonathan	Hawk Training (Hawk Management (UK) Limited)
Brown, Nick	Christie & Co	Humphrey, Stuart	Timotay Playscapes	Potter, Simon	daynurseries.co.uk
Burns, Michelle	Hope Education	Hyare, Amar	Woodside Trading Ltd	Price, Nathan	daynurseries.co.uk
Callow, James	Morton Michel	Hyde, Jackie	dot2dot	Reardon, Darryl	Connect Childcare
Casey, Andy	Santander Business	Hyde, Jenny	dot2dot	Robb, Fiona	NMT Magazine
Churchill, Sue	NMT Magazine	Jones, Nicola	NMT Magazine	Scarr, Mike	Hawk Training (Hawk Management (UK) Limited)
Cobb, Samantha	Good Manors Day Nurseries Ltd	Kaylor, Lauren	Millhouse Manufacturing & Design	Scotton, Dominic	Pennies Day Nursery LTD
Cohen, Daniel	Christie & Co	King, Neil	Timotay Playscapes	Sparkle, Jay	Honeytree Day Nursery Ltd
Coope, Clair	Bluebell Children's Nurseries	Kukadia, Rajan	Blossom Educational	Stokes, Karl	The Learning Escape by TG Escapes Ltd
Cox, Melody	Advantage Day Nursery	Lansbury, Daphne	Millhouse Manufacturing & Design	Storey, Tracey	ICP Nurseries / Cresswell Nurseries
Crossley, David	Route2 Education	Laver, Helen	Connect Childcare	Taylor, Tim	eyLog
Cuppoor, Gaitree	Le Nid Childcare Ltd	Leahy, Joanna	Santander Business	Thomas, Harriet	Boogie Mites UK Ltd
Cuppoor, Nihal	Le Nid Childcare Ltd	Love, Kirsty	Sunhill Daycare	Tranah, Hannah	Storal Learning
Dean, Joanne	TTS Group Ltd	Lowe, Paul	The Consortium Early Years	Uikiene, Audra	Abacus Childrens Nursery
Duffy, Lara	Crystal Childcare	Lowings, Genevieve	Morton Michel	Watson, Emma	Sapphires Nursery School
Duffy, Lorraine	Crystal Childcare	Marston, Chris	The Consortium Early Years	Weston, Phil	Honeytree Day Nursery Ltd
Vikis, Eduardos	Abacus Childrens Nursery	McElwee, Majella	Happy Tree Ltd	Wheele, Rob	Shout Aloud
Eustace, Jeff	eyLog	McClean, Lucy	Christie & Co	Whitehead, Judy	Hope Education
Field, Sarah	Bluebell Children's Nurseries	Millard, Karen	Woodside Trading Ltd	Wiggs, Sarah	Comfort Angelz Daycare
Foley, Olivia	Hungry Caterpillar Day Nurseries	Misiowiec, Martin	Famly	Willcox, Sophie	Christie & Co
Galliford, Katharine	Good Manors Day Nurseries Ltd	Moody, Hazel	Advantage Day Nursery	Willetts, Christopher	Seymour House
Genders, Laura	Comfort Angelz Daycare	Moore, Adrian	Kiddi Caru Day Nurseries	Wright, Zoe	Magic Nurseries
Gibson, Alan	FirstSteps Software	Morris, Edward	Bambini Recruitment Limited		
Gill, Matt	The Learning Escape by TG Escapes Ltd	Morris, James	Bambini Recruitment Limited		
Gough, Braedon	Famly	Nasser, Dawn	Rose House Montessori School (Spectrum Montessori Ltd)		
Graham, Stuart	Complete Childcare	Nasser, Tariq	Rose House Montessori School (Spectrum Montessori Ltd)		
Guest	Santander Business				
Hageman, Sue	FirstSteps Software				
Hallett, Beverly	Little Garden Day Nurseries				