

NURSERY AGENDA SCOTLAND

The only Summit meetings for leading executives in the Nursery Sector



30th August 2019

The Hilton Glasgow Hotel, Scotland

SUPPLIER INFORMATION

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SUPPLIER INFORMATION

Nursery Agenda is organised by Nursery Management Today, the key Publication for owners, directors and managers in the Nursery Sector. We will be holding Nursery Agenda five times in 2019 with South Agenda taking place on 24 January at Hampshire Court Hotel, Basingstoke; North East Agenda on 2 April at Slaley Hall, Hexham, Northumberland; North West Agenda on 23 May at Park Royal Hotel, Stretton, Cheshire; Midlands Agenda on 2 July at Stratford Manor, Stratford-upon-Avon; and Scottish Agenda on 30 August at the Glasgow Hilton.

Nursery Agenda is a proven and highly successful forum event which was launched in Sussex in January 2012 where Suppliers to the nursery sector get to meet senior management from the major and emerging Nursery Provider groups. Like most really good ideas it follows a simple concept - bringing Buyers and Sellers together. The reason it works so well is that the organisers understand the Nursery Sector and have contacts to bring the right people together. In short, Suppliers have the opportunity to have pre-arranged meetings with a very well targeted audience of self-selected potential buyers all within one day.



We recognised from the outset that the important business proposition for Suppliers was that they should meet the people who make decisions on buying their products and services. These include a number of levels of management, which is why we invite not just Buyers but also other members of the Decision Making Unit (DMU) such as Managing Directors, CEO's, FD's and owners. All the meetings are held in a large attractive room. The suppliers/sponsors sit at specific tables and the providers move between them using a pre-arranged timetable of meetings to guide them. The meetings last fifteen minutes with five minutes 'movement' time, and are split between the morning and afternoon with a good lunch between.

The Organisers have many years of experience within the Nursery market and know (in many cases personally) the key decision makers who have the authority to purchase. We specifically invite senior management and owners of nurseries who have the authority to purchase.

The Organisers also have many years experience of running a very successful and similar event in the Care Sector.

The senior executives who attend Nursery Agenda come because it gives them the opportunity to review, very cost-effectively and efficiently on one day, new and existing products and services to the nursery sector, and their purchasing plans as well as affording them the opportunity to make important Supplier contacts. The meetings also give them the opportunity to meet with peers at a similar management level, both in formal and informal groups, and to discuss the way forward for the sector.



Nursery Agenda will offer you at least fifteen structured face to face meetings with Nursery Providers. In addition you will have many opportunities for informal discussions with other Providers who were not on your meeting list. The event staff are always available to help and we may well be able to set up additional impromptu introductions between Suppliers and Providers on the day.

SUPPLIER INFORMATION

THE HILTON GLASGOW HOTEL – ABOUT OUR VENUE

A city landmark, Hilton Glasgow hotel's central location is just 20 minutes from Glasgow International Airport. Relax in comfort in our spacious rooms offering beautiful city views and stylish design.

Enjoy exquisite, seasonal dishes at Morblas Seafood and Grill, or savor a fantastic experience in the heart of our hotel; the Whisky Mist bar. Expect whisky cocktail creations by our skilled bartenders, an outstanding drinks selection and local & craft beers - whisky lover or not you will find plenty of tastes to explore.

After a long day, you can unwind in the LivingWell Health Club's 15-meter indoor swimming pool, whirlpool, sauna, steam room and gym.

Enjoy the wonders of Glasgow city centre including the Style Mile, theatres and museum, all a short walk away from the centrally located Hilton Glasgow hotel.

SCHEDULE 30 AUGUST 2019

09.00 - 09.45:	Registration
09.45 - 10.15:	Introduction from Dr Richard Hawkins, Editor-in-Chief, Nursery Management Today and our Main Sponsor
10.15 - 11.15:	Scheduled Meetings
11.15 - 11.45:	Tea and Coffee
11.45 - 13.15:	Scheduled Meetings
13.15 - 14.15:	Lunch
14.15 - 16.15:	Scheduled Meetings
16.15 - 16.30:	Tea and Coffee
16.30 - 17.30:	Management Hot Topics Q&A Session
19.00 - 19.45:	Scottish Nursery Awards Drinks Reception
19.45 - 22.30:	Dinner and 6th Scottish NMT Nursery Awards
22.30 onwards:	Dancing and Networking in the bar
31 August 2019	Depart after breakfast

SUPPLIER COSTS

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation

Cost £3,200 + VAT

SUPPLIER INFORMATION

FEEDBACK FROM THE NURSERY AGENDA:

"I must say, you guys at the NMT do a fantastic job with these events. It is hands down the best value for money I have ever spent in marketing"

Jonas Gundersen, Family

"Once again a brilliant NMT event! For me and Jayne this was the best ever. The NMT staff are just great and the whole event ran very smoothly"

Moira Planche, Cosy

"Absolutely brilliant! In the morning we already saw 9 nurseries! It's a golden opportunity to meet & discuss our services"

TTS Group

"These NMT agendas provide suppliers with the perfect footing to efficiently showcase their businesses to customers. By far the best return on investment"

Blossom Educational

"Thank you! We had a wonderful time and met some great people. This event is excellent and offers some great opportunities too! The advantage of doing this is you are getting direct access to senior levels for a much more focused discussion"

PBD Early Years Training

"We've inched to over 310 sites – not a bad day's work! Thanks Nursery Agenda!"

Connect Technology Group

"We came to learn about the latest sector news but have come away having had the opportunity to network and make great contacts"

A Step Ahead Nurseries

"Brilliant event as always! Much busier than last year and always very successful. Managed to make new contacts and have already got the ball rolling with some suppliers"

Bluebell Children's Nurseries

"We are now gold customers of Consortium and spent in excess of £75,000"

Nicole Politis, Director, Portico Nursery Group

"Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with so many clients and friends"

Courteney Donaldson, Christie + Co

"It's been a very good day – we've met with some of our existing and new customers and it has been a great chance to catch up"

Community Playthings

"It was a very worthwhile event from a provider's perspective. We appreciate the opportunity to network, to discuss current issues and to meet current and prospective suppliers. It is beneficial to increase our awareness of services and products available and to meet with and discuss these with suppliers themselves"

Paintpots Nursery Group

SUPPLIER INFORMATION

SPONSORSHIP OPPORTUNITIES

MAIN SPONSOR:

Benefits include:

- Prominent logo on all marketing materials for the event, both printed in NMT magazine, email and on our website www.nmt-magazine.co.uk
- Prominent logo on all signage at the event
- Extra 2 dinner places for guests/colleagues you may wish to invite
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation
- Whole page ad and company profile in NMT Magazine

Cost £4,000 + VAT

AWARDS DRINKS RECEPTION SPONSOR:

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email, twitter, facebook and on our website www.nmt-magazine.co.uk
- Opportunity to display pop up banner in Drinks Reception area
- 2 dinner places at Awards Gala Dinner

Cost £800 + VAT



If you have any questions please do not hesitate to get in touch.

Kind Regards,

Caroline Bower

Caroline Bower

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ATTENDEE LIST FROM NURSERY AGENDA SCOTLAND 2018

Anderson, Ashleigh	ACE Place Nursery & Out of School Care	Johnstone, Janice	Jobs & Business Glasgow
Ashton, Steve	Millhouse Manufacturing Design	Jones, Nicola	NMT Magazine
Attarzadeh, G	Start Bright Nursery Bonnyrigg Ltd	Kelly, Leanne	Cadzow Nursery School
Beaton, Karen	Forward Steps Nursery	King, Esther	Community Playthings
Bingham, Jayne	Cosy Direct	King, John	Community Playthings
Bowern, Caroline	NMT Magazine	Lansbury, Daphne	Millhouse Manufacturing Design
Box, Mike	Hope Education	MacArthur, Natasha	Kirktonholme Childcare
Broster, Tim	Creative Play UK Ltd	Marston, Chris	The Consortium Early Years / TTS Group
Brown, Cheryl Lee	Midlothian Sure Start	Martin, Della	Choice Start Limited (t/a Monkey Puzzle Glasgow Central)
Burns, Michelle	Hope Education	Martin, Shelley	LASC Childcare Services
Callaghan, Debbie	LASC Childcare Services	McCudden, Elaine	Collin Care Ltd
Campbell, Julie	Bertram Nursery Group	McFarlane, Norma	Pear Tree Nurseries Ltd
Carter, Sue	Nexus the Educators Connection Ltd	McGarry, Lisa	Enchanted Forest Early Learning
Clark, Shirley	Happy Feet Nursery & Out of School Club	McGhee, Susan	Flexible Childcare Services Scotland
Cox, Valerie	Pied Piper Nursery	McIntosh, Chris	Wiggly Worms Children's Day Nursery
Daw, Martin	Christie & Co	McIntosh, Kim	Wiggly Worms Children's Day Nursery
Devlin, Mariessa	Enchanted Forest Early Learning	McNicol, Kirsteen	ACE Place Nursery & Out of School Care
Dickson, Angie	Arbor Green Nursery	Merrell, Jodie	Ontex Healthcare - Freeliffe by Bebecash
Doherty, Brian	Choice Start Limited (t/a Monkey Puzzle Glasgow Central)	Misiowiec, Martin	Famly
Drage, Ian	Route2 Education	Morton, Irene	Nexus the Educators Connection Ltd
Findlater, Alison	The Consortium Early Years / TTS Group	Murdoch, Lauren	Mayfield Nursery
Flynn, Karen	Kirktonholme Childcare	Owen, Suzanne	Cadzow Nursery School
Focas, Ashleigh	Pied Piper Nursery	Pickup, John	Connect Childcare
Fortune, Hazel	Arbor Green Nursery	Piercy, Véronique	NMT Magazine
Freed, Pamela	Jobs & Business Glasgow	Randhawa, Jasvinder	Care Concern Nurseries
Gibbons, Nick	eylog Limited	Reardon, Darryl	Connect Childcare
Gibson, Alan	FirstSteps Software	Riccio, Rebecca	Pinocchio's Children's Nurseries
Gineviciute, Gabriele	NMT Magazine	Robinson, Paul	Ontex Healthcare - Freeliffe by Bebecash
Goldie, Elspeth	Craighead Country Nursery School	Sayers, Eilidh	Little Flyers
Goldie, Michael	Craighead Country Nursery School	Simpson-Smith, Maxine	Care Concern Nurseries
Goode, Heather	Pear Tree Nurseries Ltd	Smart, Jean	Mayfield Nursery
Govan, Emma	Christie & Co	Smith, Derek	Allied Irish Bank (GB)
Hageman, Sue	FirstSteps Software	Smith, Melanie	dot2dot
Hann, Chrissy	Pied Piper Nursery	Sowden, Emma	Nexus the Educators Connection Ltd
Harkin, Alison	ACE Place Nursery & Out of School Care	Steel, Sarah	Care Concern Nurseries
Hawkins, Richard	NMT Magazine	Stevens, Michelle	Little Flyers
Hennessey, Heather	Bertram Nursery Group	Swaine, Susan	The Red Squirrel Children's Nursery
Hogg, Irene	LASC Childcare Services	Tait, Lesley	Flexible Childcare Services Scotland
Holtz, Patrick	Happy Feet Nursery & Out of School Club	Tavasolian, Farina	Start Bright Nursery Bonnyrigg Ltd
Hunt, Jane	Creative Play UK Ltd	Taylor, Timothy	eylog Limited
Hyde, Jackie	dot2dot	Thompson, Angela	Collin Care Ltd
Hyde, Jenny	dot2dot	Waye, Eliza	Midlothian Sure Start
Ingeman, Kim	Famly	Weir, Katrina	Pinocchio's Children's Nurseries
Japp-Aitken, Carole	The Red Squirrel Children's Nursery	Young, Bernadette	Forward Steps Nursery