

NURSERY AGENDA SCOTLAND

The 19th NMT Nursery Agenda
5th for Nursery Sector in Scotland



main sponsor



1st September 2017
The Hilton Glasgow Hotel

SUPPLIER INFORMATION

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SUPPLIER INFORMATION

Great, opportunity for nursery suppliers who want to reach Scottish providers

Nursery Management Today (NMT) is delighted to announce that following the success of the last 4 year's events, Scottish nursery suppliers and providers will have the opportunity to take part in the fifth Scottish NMT Nursery Agenda in Glasgow on 1st September 2017.

Success story: NMT Nursery Agenda

Nursery Agenda organised by NMT was successfully launched in January 2012 in East Sussex. We are in the process of organising our 20th Agenda which will take place in January 2017 at the Felbridge Hotel and Spa in East Grinstead. NMT looks forward to organising its fifth Scottish Nursery Agenda in Glasgow.

Which nursery personnel will attend?

Owners, directors and senior executives/operations/finance directors will be invited and given the opportunity to meet with leading suppliers to the sector, network with colleagues and join the high level conference session. Managers are only able to attend if they are accompanied by an owner/director



Supported by the leading nursery organisations

Susan McGhee – Bertram Nursery Group “NMT Agenda Scotland is a fabulous opportunity for the Scottish Early Years Sector to network with peers, share experience and expertise and meet a broad range of innovative suppliers. The team at NMT plan incredibly well organised events achieving maximum impact and a strong return on time invested.”



Both Purnima Tanuku OBE, chief executive of NDNA and Neil Leitch, chief executive of the Pre-School Learning Alliance, have attended and spoken at NMT Nursery Agendas. The experiences of just some of the many key owners and managers who have attended NMT Nursery Agenda are recorded below:

SUPPLIER INFORMATION

FEEDBACK FROM PREVIOUS AGENDAS:

*“Absolutely brilliant! In the morning we already saw 9 nurseries!
It’s a golden opportunity to meet & discuss our services”*

TTS Group

“It was a well organised and a very good event. We were very pleased!”

Royal Bank of Scotland (RBS)

*“Thank you! We had a wonderful time and met some great people.
This event is excellent and offers some great opportunities too!
The advantage of doing this is you are getting direct access to senior levels
for a much more focused discussion”*

PBD Early Years Training

*“We’ve inched to over 310 sites – not a bad day’s work!
Thanks Nursery Agenda!”*

Connect Technology Group

*“It was a very worthwhile event from a provider’s perspective. We
appreciate the opportunity to network, to discuss current issues and to meet
current and prospective suppliers. It is beneficial to increase our awareness
of services and products available and to meet with and discuss these with
suppliers themselves”*

Paintpots Nursery Group

*“We came to learn about the latest sector news but have come away
having had the opportunity to network and make great contacts”*

A Step Ahead Nurseries

*“Brilliant event as always! Much busier than last year and always very
successful. Managed to make new contacts and have already got the ball
rolling with some suppliers”*

Bluebell Children’s Nurseries

*“Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with
so many clients and friends”*

Courteney Donaldson, Christie + Co

*“It’s been a very good day – we’ve met with some of our existing and new
customers and it has been a great chance to catch up”*

Community Playthings

SUPPLIER INFORMATION

THE FOLLOWING IS INCLUDED IN SUPPLIER COST

Pre-arranged, focused meetings

A key feature of NMT Nursery Agenda is the prearranged nursery provider/supplier meetings lasting 15 minutes, which will all take place in a single large meeting area. The suppliers stay fixed at their tables/locations while the nursery owners and directors circulate between them. Each supplier is guaranteed a minimum of 15 meetings. Each provider commits to a minimum of 15 meetings over the course of the day each lasting 15 minutes.

These meetings offer owners and directors a variety of opportunities to meet their requirements with you the supplier:

- to discuss their requirements with those best able to supply them and to learn about new products and services which may help them run their nurseries better.
- to meet suppliers who may be able to offer them a superior service to the one they are receiving from their current suppliers
- to learn about services and products which may be able to save them money while maintaining or improving the service provided.

'Hot Topics' interactive conference session

Later in the day there is an opportunity to attend a conference session during which participants will have the opportunity to discuss their key challenges and concerns in an informed, interactive style offering informed comment and information.

Plenty of networking and leisure opportunities

During the 24-hours, NMT Nursery Agenda offers plenty of informal networking opportunities including a buffet lunch, followed by the 4th NMT Scottish Nursery Awards, Drinks Reception and the Awards Gala Dinner. There are many comfortable areas where informal meetings can take place and tea, coffee and fruit juice will be available throughout the event.

Single room occupancy and 24-hours of excellent food

Included in your cost is occupancy of 2 single rooms at the hotel or two rooms/double if two of you are attending (2 supplier staff are included in price). Lunch on the 1st September, drinks at the Awards Drinks Reception and Gala Awards Dinner, as well as breakfast on 2nd September are included in your costs too.

WHAT ADDITIONAL COST WILL YOU BE ASKED TO PAY FOR?

- Your travel to and from the event
- All drinks and food ordered by you personally either at the bar or in your room
- All hotel telephone charges incurred by you

SUPPLIER INFORMATION

SCHEDULE 1ST SEPTEMBER

- 9.00am-9.45am: Registration
- 9.45am: Introduction from Dr Richard Hawkins, Editor in Chief, Nursery Management Today and our Main Sponsor
- 10.15am-1.15pm: Scheduled meetings
- 1.15pm-2.15pm: Lunch
- 2.15pm-4.15pm: Scheduled meetings
- 4.15pm-4.30pm: Tea & coffee
- 4.30pm-5.30pm: Management Hot Topics Q&A Session
- 5.30pm-7.00pm: Free time
- 7.00pm-7.45pm: Scottish Nursery Awards Drinks Reception
- 7.45pm-10.30pm: Dinner and 3rd Scottish NMT Nursery Awards presentations – BLACK TIE
- 10.30pm onwards: Dancing & Networking



2nd September: Depart after breakfast

NMT magazine will be offering a heavily subsidised option for delegates to stay at the hotel on the night prior to the event (31 August 2017)

IN SUMMARY: WHY SHOULD YOU ATTEND SCOTTISH NMT NURSERY AGENDA?

- Despite the many technological communications changes that have taken place in recent years, meeting face to face with the right people is still the most effective means of communicating and doing business.
- If you are an owner, director or operations director or a supplier of products and services to the nursery sector, NMT Nursery Agenda will enable you to meet in a convenient luxury location and do business at formal 15 minute meetings
- If you are a nursery owner, director or operations director, and are looking to source the latest and most cost effective products and services for your nursery(ies) NMT Nursery Agenda is an ideal way to meet many suppliers quickly and conveniently
- Buyers and sellers will have the opportunity to meet informally and network. For many this is a more effective forum than trade exhibitions, which rarely attract the senior executives and group owners who are shaping the sector's future.
- There are currently no other events where you as a supplier can be guaranteed to meet face to face for dedicated meetings with a minimum of 15 key decision makers from nurseries in Scotland all in one day

SUPPLIER COSTS

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email, twitter, facebook and on our website www.nmt-magazine.co.uk
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation
- **Cost £3,200 + VAT**

SUPPLIER INFORMATION

SPONSORSHIP OPPORTUNITIES

MAIN SPONSOR: BOOKED BY REDWOODS DOWLING KERR

Benefits to include:

- Prominent logo on all marketing materials for the event, both printed in NMT magazine email twitter facebook and on our website www.nmt-magazine.co.uk
- Prominent logo on all signage at the event
- Extra 2 dinner places for guests/colleagues you may wish to invite
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation

Cost £4000 + VAT

AWARDS DRINKS RECEPTION SPONSOR:

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email, twitter, facebook and on our website www.nmt-magazine.co.uk
- Opportunity to display pop up banner in Drinks Reception area
- 2 dinner places at Awards Gala Dinner

Cost £800 + VAT



ABOUT THE ORGANISERS:

Scottish NMT Nursery Agenda is organised by the leading nursery sector publication, NMT Magazine. The NMT Nursery Agenda team brings together over 20 years' experience of running similar events in the care and fashion sectors.

TO APPLY TO JOIN SCOTTISH NMT NURSERY AGENDA:

Nursery owners, directors and senior executives who would like to join Scottish NMT Nursery Agenda **free of charge** should apply to Caroline Bower via email caroline@hawkerpublications.com
Only 2 free places per nursery/nursery group
Suppliers of products and services who wish to take part in NMT Nursery Agenda should also contact

Caroline Bower on: caroline@hawkerpublications.com

ATTENDEE LIST FROM NURSERY AGENDA SCOTLAND 2016

Adrian, Susan	Wellside Kindergarten	Koulis, Stratos	Pinocchio's Children's Nurseries Ltd
Anderson, Ashleigh	ACE Place Childcare Services Limited	Langton, Vanessa	Redwoods Dowling Kerr
Barth, Ian	Community Playthings	Lansbury, Daphne	Millhouse Manufacturing & Design
Barth, Olivia	Community Playthings	Lausten, Anders	Family
Bath, Claire	Ankerville Nurseries	Laver, Helen	Connect Childcare
Bowern, Caroline	Nursery Management Today	Longmuir, Carol	Cadzow Nursery School Ltd
Brown, Janelle	Wellside Kindergarten	MacDonald, Carrie	Asquith Day Nurseries and Pre-Schools
Buchanan, Catherine	Wee Gems Childcare Group	MacRae, Carol	Ankerville Nurseries
Burns, Michelle	Hope Education	Mann, Kirstie	Asquith Day Nurseries and Pre-Schools
Campbell, Julie	Bertram Nursery Group	Marston, Chris	The Consortium Early Years
Chawla, Rachit	eyLog	Martin, Della	Monkey Puzzle Glasgow
Churchill, Sue	Nursery Management Today	Mazanka, Gosia	The Red Squirrel
Clark, Shirley	Happy Feet Nursery & Out of School Club	McGarry, Lisa	Enchanted Forest Early Learning
		McKillop, Sarah Jane	Lullaby Lane Nursery
Cook, Allanah	Wee Gems Childcare Group	McLeary, Ashlea	Collin Care Ltd
Cox, Valerie	Pied Piper	McLeary, Michelle	Little Flyers
Devlin, Bernie	Enchanted Forest Early Learning	McNicol, Kirsteen	ACE Place Childcare Services Limited
Devlin, Mariessa	Enchanted Forest Early Learning	McRae, Catherine	Kirktonholme Nursery
Dickson, Angie	Arbor Green	Melrose, Shona	Cherrytrees Childrens Nurseries Ltd
Dodds, Stephanie	Arnhall Day Nursery & Pear Tree Nursery	Miller, Janice	The Consortium Early Years
		Miller, Paul	Redwoods Dowling Kerr
Doherty, Brian	Monkey Puzzle Glasgow	Mortazavi, Mahyar	Wee Gems Childcare Group
Drage, Ian	Digital Nursery/Route2 Education Technology	Mortazavi, Molly	Wee Gems Childcare Group
		Orr, Steve	Cosy
Elliot, Gaynor	YPO	Pacitti, Kirsty	Priestfield House Nursery
Fairley, Sharon	Little Flyers	Park, Jenna	Collin Care Ltd
Farquhar, Gail	Sheephouse Nursery	Patel, Kirit	FirstSteps Software
Flynn, Karen	Kirktonholme Nursery	Patel, Kokila	FirstSteps Software
Focas, Ashleigh	Pied Piper	Planche, Moira	Cosy
Fortune, Hazel	Arbor Green	Pryde, Nicola	Arnhall Day Nursery & Pear Tree Nursery
Fryatt, Thalia	Happy Days Nusery	Reardon, Darryl	Connect Childcare
Gibson, Alan	FirstSteps Software	Renton, Pamela	Millhouse Manufacturing & Design
Gundersen, Jonas	Family	Rice, Anne	Bantaskin Primary School
Harkin, Alison	ACE Place Childcare Services Limited	Rice, Paul	Bantaskin Primary School
Harman, Jessica	Nursery Management Today	Robb, Fiona	Nursery Management Today
Hawkins, Richard	Nursery Management Today	Rowan, Claire	Carousel Nurseries Ltd
Hennessey, Heather	Bertram Nursery Group	Savage, Angela	Sheephouse Nursery
Hepburn, Victoria	The Consortium Early Years	Scott, Pauline	Lullaby Lane Nursery
Hill, Pamela	Mayfield	Smart, Jean	Mayfield
Hindmarch, Zoe	TTS Group	Steen, Andrew	Redwoods Dowling Kerr
Hobbs, Claire	TTS Group	Stevens, Michelle	Little Flyers
Holtz, Patrick	Happy Feet Nursery & Out of School Club	Swaine, Susan	The Red Squirrel
House, Mel	The Consortium Early Years	Taylor, Tim	eyLog
Hyde, Jackie	dot2dot	Toulouse, Shonagh	YPO
Hyde, Jenny	dot2dot	Toward, Scott	Redwoods Dowling Kerr
Jenkins, Anne	Carousel Nurseries Ltd	Walters, Christina	Happy Days Nursery
Jones, Nicola	Nursery Management Today	Whitehead, Judy	Hope Education
Kelly, Leanne	Cadzow Nursery School Ltd	Wilson, Victoria	Happy Days Nursery
Koulis, Lewissa	Pinocchio's Children's Nurseries Ltd	Young, Diane	Wee Gems Childcare Group