

# NURSERY AGENDA SCOTLAND

The 24<sup>th</sup> NMT Nursery Agenda  
6<sup>th</sup> for the Nursery Sector in Scotland



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## 31 August 2018

**The Hilton Glasgow Hotel**

### INFORMATION FOR SUPPLIERS

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## SUPPLIER INFORMATION

### **Great, opportunity for nursery suppliers who want to reach Scottish providers**

Nursery Management Today (NMT) is delighted to announce that following the success of the last 5 years' events, Scottish nursery suppliers and providers will have the opportunity to take part in the sixth Scottish NMT Nursery Agenda in Glasgow on 31 August 2018.

### **Success story: NMT Nursery Agenda**

Nursery Agenda is organised by Nursery Management Today, the key Publication for owners, directors and managers in the Nursery Sector. We hold Nursery Agenda five times a year with for 2018, South Agenda taking place on 30 January at the Ashford International Hotel; North Agenda on 20 March at Oulton Hall, Leeds; Midlands Agenda on 22 May at Stratford Manor, Stratford upon Avon; Southwest Agenda on 3 July at DoubleTree by Hilton, Cadbury House Hotel, Bristol South and Scottish Agenda on 31 August 2018 at the Glasgow Hilton.

#### **Which nursery personnel will attend?**

Owners, directors and senior executives/operations/finance directors will be invited and given the opportunity to meet with leading suppliers to the sector, network with colleagues and join the high level conference session. Managers are only able to attend if they are accompanied by an owner/director



### **Supported by the leading nursery organisations**

Susan McGhee – Bertram Nursery Group “NMT Agenda Scotland is a fabulous opportunity for the Scottish Early Years Sector to network with peers, share experience and expertise and meet a broad range of innovative suppliers. The team at NMT plan incredibly well organised events achieving maximum impact and a strong return on time invested.”



Both Purnima Tanuku OBE, chief executive of NDNA and Neil Leitch, chief executive of the Pre-School Learning Alliance, have attended and spoken at NMT Nursery Agendas. The experiences of just some of the many key owners and managers who have attended NMT Nursery Agenda are recorded below:

## SUPPLIER INFORMATION

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### FEEDBACK FROM THE NURSERY AGENDA:

*"I must say, you guys at the NMT do a fantastic job with these events. It is hands down the best value for money I have ever spent in marketing"*

Jonas Gundersen, Family

*"Once again a brilliant NMT event! For me and Jayne this was the best ever. The NMT staff are just great and the whole event ran very smoothly"*

Moira Planche, Cosy

*"Absolutely brilliant! In the morning we already saw 9 nurseries! It's a golden opportunity to meet & discuss our services"*

TTS Group

*"It was a well organised and a very good event. We were very pleased!"*

Royal Bank of Scotland (RBS)

*"Thank you! We had a wonderful time and met some great people. This event is excellent and offers some great opportunities too! The advantage of doing this is you are getting direct access to senior levels for a much more focused discussion"*

PBD Early Years Training

*"We've inched to over 310 sites – not a bad day's work! Thanks Nursery Agenda!"*

Connect Technology Group

*"We came to learn about the latest sector news but have come away having had the opportunity to network and make great contacts"*

A Step Ahead Nurseries

*"Brilliant event as always! Much busier than last year and always very successful. Managed to make new contacts and have already got the ball rolling with some suppliers"*

Bluebell Children's Nurseries

*"We are now gold customers of Consortium and spent in excess of £75,000"*

Nicole Politis, Director, Portico Nursery Group

*"Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with so many clients and friends"*

Courteney Donaldson, Christie + Co

*"It's been a very good day – we've met with some of our existing and new customers and it has been a great chance to catch up"*

Community Playthings

*"It was a very worthwhile event from a provider's perspective. We appreciate the opportunity to network, to discuss current issues and to meet current and prospective suppliers. It is beneficial to increase our awareness of services and products available and to meet with and discuss these with suppliers themselves"*

Paintpots Nursery Group

## SUPPLIER INFORMATION

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### THE FOLLOWING IS INCLUDED IN SUPPLIER COST

#### **Pre-arranged, focused meetings**

A key feature of NMT Nursery Agenda is the prearranged nursery provider/supplier meetings lasting 15 minutes, which will all take place in a single large meeting area. The suppliers stay fixed at their tables/locations while the nursery owners and directors circulate between them. Each supplier is guaranteed a minimum of 15 meetings. Each provider commits to a minimum of 15 meetings over the course of the day each lasting 15 minutes.

#### **These meetings offer owners and directors a variety of opportunities to meet their requirements with you the supplier:**

- to discuss their requirements with those best able to supply them and to learn about new products and services which may help them run their nurseries better.
- to meet suppliers who may be able to offer them a superior service to the one they are receiving from their current suppliers
- to learn about services and products which may be able to save them money while maintaining or improving the service provided.

#### **‘Hot Topics’ interactive conference session**

Later in the day there is an opportunity to attend a conference session during which participants will have the opportunity to discuss their key challenges and concerns in an informed, interactive style offering informed comment and information.

#### **Plenty of networking and leisure opportunities**

During the 24-hours, NMT Nursery Agenda offers plenty of informal networking opportunities including a buffet lunch, followed by the 5th NMT Scottish Nursery Awards, Drinks Reception and the Awards Gala Dinner. There are many comfortable areas where informal meetings can take place and tea, coffee and fruit juice will be available throughout the event.

#### **Single room occupancy and 24-hours of excellent food**

Included in your cost is occupancy of 2 single rooms at the hotel or two rooms/double if two of you are attending (2 supplier staff are included in price). Lunch on the 31 August, drinks at the Awards Drinks Reception and Gala Awards Dinner, as well as breakfast on 1st September are included in your costs too.

### WHAT ADDITIONAL COST WILL YOU BE ASKED TO PAY FOR?

- Your travel to and from the event
- All drinks and food ordered by you personally either at the bar or in your room
- All hotel telephone charges incurred by you

## SUPPLIER INFORMATION

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### SCHEDULE 31ST AUGUST 2018

09.00 - 09.45:	Registration
09.45 - 10.00:	Welcome Address: Dr Richard Hawkins, Editor-in-Chief, Nursery Management Today
10.00 - 11.20:	Scheduled Meetings
11.20 - 11.40:	Tea and Coffee
11.40 - 13.20:	Scheduled Meetings
13.20 - 14.20:	Lunch
14.20 - 16.20:	Scheduled Meetings
16.20 - 16.30:	Tea and Coffee
16.30 - 17.30:	Management Hot Topics Q&A Session
19.00 - 19.45:	Drinks Reception
19.45 - 22.00:	Dinner and 5th Scottish NMT Nursery Awards presentations – BLACK TIE
22.00 onwards:	Dancing & Networking
1st September:	Depart after breakfast

NMT magazine are offering a subsidised option for delegates to stay at the hotel on the preceding night (30 August 2018)

### IN SUMMARY: WHY SHOULD YOU ATTEND SCOTTISH NMT NURSERY AGENDA?

- Despite the many technological communications changes that have taken place in recent years, meeting face to face with the right people is still the most effective means of communicating and doing business.
- If you are an owner, director or operations director or a supplier of products and services to the nursery sector, NMT Nursery Agenda will enable you to meet in a convenient luxury location and do business at formal 15 minute meetings
- If you are a nursery owner, director or operations director, and are looking to source the latest and most cost effective products and services for your nursery(ies) NMT Nursery Agenda is an ideal way to meet many suppliers quickly and conveniently
- Buyers and sellers will have the opportunity to meet informally and network. For many this is a more effective forum than trade exhibitions, which rarely attract the senior executives and group owners who are shaping the sector's future.
- There are currently no other events where you as a supplier can be guaranteed to meet face to face for dedicated meetings with a minimum of 15 key decision makers from nurseries in Scotland all in one day

### SUPPLIER COSTS

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email, twitter, facebook and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation
- **Cost £3,200 + VAT**

## SUPPLIER INFORMATION

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### SPONSORSHIP OPPORTUNITIES

#### MAIN SPONSOR:

Benefits to include:

- Prominent logo on all marketing materials for the event, both printed in NMT magazine email twitter facebook and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Prominent logo on all signage at the event
- Extra 2 dinner places for guests/colleagues you may wish to invite
- Appointment table at the venue for up to 2 staff places
- Minimum of 15 timetabled appointments with providers
- 24 hour refreshments for two people to include lunch, dinner and breakfast plus overnight accommodation

Cost £4000 + VAT

#### AWARDS DRINKS RECEPTION SPONSOR:

Benefits to include:

- Logo on all marketing material for the event, both printed in NMT magazine, email, twitter, facebook and on our website [www.nmt-magazine.co.uk](http://www.nmt-magazine.co.uk)
- Opportunity to display pop up banner in Drinks Reception area
- 2 dinner places at Awards Gala Dinner

Cost £800 + VAT



#### ABOUT THE ORGANISERS:

Scottish NMT Nursery Agenda is organised by the leading nursery sector publication, NMT Magazine. The NMT Nursery Agenda team brings together over 20 years' experience of running similar events in the care and fashion sectors.

#### TO APPLY TO JOIN SCOTTISH NMT NURSERY AGENDA:

Nursery owners, directors and senior executives who would like to join Scottish NMT Nursery Agenda **free of charge** should apply to Caroline Bower via email [caroline@hawkerpublications.com](mailto:caroline@hawkerpublications.com)  
Only 2 free places per nursery/nursery group  
Suppliers of products and services who wish to take part in NMT Nursery Agenda should also contact

**Caroline Bower on: [caroline@hawkerpublications.com](mailto:caroline@hawkerpublications.com)**

## ATTENDEE LIST FROM NURSERY AGENDA SCOTLAND 2016

Adrian, Susan	Wellside Kindergarten	Hyde, Jackie	dot2dot
Anderson, Ashleigh	ACE Place Nursery & Out of School Care	Hyde, Jenny	dot2dot
Anderson, Sonja	Early Days Nurseries	Imrie, Leanne	Argyle Bridge Children's Nursery
Ashton, Steve	Millhouse Manufacturing & Design	Johnstone, Shonagh	Nursery Management Today
Bell, Chloe	Redwoods Dowling Kerr	Jones, Nicola	Nursery Management Today
Bijster, Laura	Route2 Education	Kelly, Leanne	Cadzow Nursery School
Bijster, Richard	Route2 Education	Kelly, Sarah	Kirktonholme Nursery
Bowern, Caroline	Nursery Management Today	King, Alison	Flowerpots Childcare Ltd
Broster, Tim	Creative Play UK Ltd	Koppschall, Emmy	Community Playthings
Brown, Janelle	Wellside Kindergarten	Koppschall, Peter	Community Playthings
Burns, Michelle	Hope Education	Koulis, Stratos	Pinocchio's Childrens Nurseries Ltd
Caldwell, Jenna	Redwoods Dowling Kerr	Lansbury, Daphne	Millhouse Manufacturing & Design
Callaghan, Debbie	LASC Childcare Services	Laustsen, Anders	Family
Callow, James	Morton Michel	Laver, Helen	Connect Childcare
Campbell, Julie	Bertram Nursery Group	Lowings, Genevieve	Morton Michel
Cavanagh, Christine	Step by Step Private Nurseries Ltd	Mackin, Melanie J	Mackin Childcare
Chawla, Rachit	eyMan – Early Years Management/eyLog – Early Years Log	Maclennan, Kathleen	Ankerville Nurseries
Clark, Libby	Allied Irish Bank (GB)	MacRae, Carol	Ankerville Nurseries
Clark, Natalie	Arbor Green Nursery	Maitles, Gary	The Service Directory
Clark, Shirley	Happy Feet Nursery & Out of School Club	Martin, Heather	Argyle Bridge Children's Nursery
Coia, Vicky	Kirkliston Orchard Nursery	Martin, Shelley	LASC Childcare Services
Collin, Jessica	Collin Care Ltd	McCudden, Elaine	Collin Care Ltd
Cornhill, Gary	Timotay Playscapes	McGarry, Lisa	Enchanted Forest
Cox, Valerie	Pied Piper Nursery	McIntosh, Chris	Early Learning
Crandles, Maureen	Early Days Nurseries	Mckillop, Sarah Jane	Wiggly Worms Children's Day Nursery
Devlin, Mariessa	Enchanted Forest Early Learning	Mcleary, Michelle	Lullaby Lane Nurseries
Dickson, Angie	Arbor Green Nursery	McNicol, Kirsteen	Little Flyers
Dodds, Stephanie	Pear Tree Nurseries Ltd	Millar, Claire	ACE Place Nursery & Out of School Care
Doherty, Brian	Monkey Puzzle Glasgow Central	Misiowiec, Martin	Kirkliston Orchard Nursery
Drage, Ian	Route2 Education	Monaghan, Nikki	Family
Dunn, Stephannie	The Red Squirrel Children's Nursery	Owen, Suzanne	Early Days Nurseries
Easton, Laura	Early Days Nurseries	Pangburn, Rachel	Cadzow Nursery School
Eckersley, Ian	YPO	Pryde, Nicola	Hope Education
Fawcett, Jennifer	Step by Step Private Nurseries Ltd	Reardon, Darryl	Pear Tree Nurseries Ltd
Firth, Julie	Monkey Puzzle Glasgow Central	Ritson, Kim	Connect Childcare
Flynn, Karen	Kirktonholme Nursery	Robb, Fiona	Wiggly Worms Children's Day Nursery
Fortune, Hazel	Arbor Green Nursery	Scott, Pauline	Nursery Management Today
Freed, Pamela	Jobs & Business Glasgow	Simpson, Nicola	Lullaby Lane Nurseries
Freeman, Caroline	Fenton Barns Nursery	Smart, Ann	Fenton Barns Nursery
Gibson, Alan	FirstSteps Software	Smart, Jean	Mayfield Nursery
Gilmartin, Kevin	Little Stars Nursery	Smith, Derek	Mayfield Nursery
Gilmartin, Sheila	Little Stars Nursery	Smith, Mel	Allied Irish Bank (GB)
Gough, Braedon	Family	Stevens, Michelle	dot2dot
Hageman, Sue	FirstSteps Software	Swain, Susan	Little Flyers
Hann, Chrissy	Pied Piper Nursery	Taylor, Tim	Red Squirrel Children's Nursery
Harkin, Alison	ACE Place Nursery & Out of School Care	Thomson, Angela	eyMan – Early Years Management/eyLog – Early Years Log
Harman, Jessica	Nursery Management Today	Toulouse, Shonagh	Collin Care Ltd
Hawkins, Richard	Nursery Management Today	Toward, Scott	YPO
Hobbs, Claire	TTS	Townsend, Julie	Redwoods Dowling Kerr
Hogg, Irene	LASC Childcare Services	Walters, Christina	Mackin Childcare
Holtz, Patrick	Happy Feet Nursery & Out of School Club	Wass, Carole	Happy Days Nursery
Hooper, Jane	TTS	Weir, Katrina	Bertram Nursery Group
Humphrey, Stuart	Timotay Playscapes	Whitehead, Judy	Pinocchio's Childrens Nurseries Ltd
Hunt, Jane	Creative Play UK Ltd	Wilson, Victoria	Nurseries Ltd
			Hope Education
			Happy Days Nursery