

# NURSERY AGENDA SCOTLAND

The 19th NMT Nursery Agenda  
5th for the Nursery Sector in Scotland



main sponsor

Redwoods Dowling Kerr

1st September 2017  
The Hilton Glasgow Hotel

## INFORMATION FOR PROVIDERS

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## **INFORMATION FOR PROVIDERS**

### **A GREAT AND FREE OPPORTUNITY FOR OWNERS, DIRECTORS AND SENIOR EXECUTIVES OF NURSERIES.**

Nursery Management Today (NMT) is delighted to announce that following the success of the last 4 year's events, Scottish Nursery Providers will have the opportunity to take part in the fifth Scottish NMT Nursery Agenda in Glasgow on 1st September 2017. It will offer nursery owners, directors and senior executives of nurseries and organisations providing products and services to the sector the opportunity to meet and decide whether they wish to do business together.

#### **Effective, efficient use of time**

'We all live incredibly busy lives', says Dr Richard Hawkins, Editor-in-Chief of NMT magazine, "and have to fit in as much as possible into our working lives. This concept is so good because it is such an effective and efficient use of our time."



NMT Nursery Agenda runs over 24 hours.  
The programme will include meetings between providers and suppliers, a conference session, the 4th Scottish Nursery Awards Drinks Reception and Awards Gala Dinner

#### **What nursery personnel should attend?**

Owners, directors, operations directors and senior management will benefit most from the opportunity to meet with leading suppliers to the sector, network with colleagues and join the high level conference session.

**(Managers can only attend if accompanied by an owner/director)**

### **THE FOLLOWING IS OFFERED ON A COMPLIMENTARY BASIS FOR TWO PEOPLE**

#### **Pre-arranged, focused meetings**

A key feature of NMT Nursery Agenda is the prearranged nursery provider/supplier meetings lasting 15 minutes, which will all take place in a single large meeting area. The suppliers stay fixed at their tables/locations while the nurseries circulate between them. Each provider commits to a minimum of 10 meetings over the course of the day each lasting 15 minutes. These meetings offer owners and managers a variety of opportunities to meet their requirements:



## **INFORMATION FOR PROVIDERS**

### **THE FOLLOWING IS OFFERED ON A COMPLIMENTARY BASIS**

- to discuss their requirements with those best able to supply them. Before the event nursery providers are offered the chance to indicate which suppliers and operational areas they are interested in and the organisers do their very best to satisfy their requirements and interests. This model has proved to be highly beneficial to both parties in other sectors. The meetings can be followed up at a later stage if a mutual interest is identified, and often lay the foundation for future trading relationships.
- to learn about new products and services which may help them run their nurseries better.
- to meet suppliers who may be able to offer them a superior service to the one they are receiving from their current suppliers
- to learn about services and products which may be able to save them money while maintaining or improving the service provided.

### **INFORMED, INTERACTIVE CONFERENCE SESSION**

Later in the day there is an opportunity to attend a conference session with a keynote sector speaker which will offer participants informed comment on current issues and the chance to take part in interactive discussion.



### **PLENTY OF NETWORKING AND LEISURE OPPORTUNITIES**

NMT Nursery Agenda offers plenty of informal networking opportunities including a buffet lunch, Scottish Nursery Awards Drinks Reception and Awards Gala Dinner. There are many comfortable areas where informal meetings can take place and tea, coffee and fruit juice will be available throughout the event.

### **SINGLE ROOM OCCUPANCY AND 24-HOURS OF EXCELLENT FOOD**

All delegates are offered complimentary occupancy of two single rooms at the Glasgow Hilton. Lunch and the Awards Dinner on the 1st September, and breakfast on the 2nd September, come with the compliments of NMT Nursery Agenda. Drinks at the Awards Drinks Reception and Gala Dinner are provided free for your enjoyment.



### **WHAT WILL YOU BE ASKED TO PAY FOR?**

- Your travel to and from the event
- All drinks and food ordered by you personally; either at the bar, in your room or extra drinks at your table during the Awards Gala Dinner
- All hotel telephone charges incurred by you

## **INFORMATION FOR PROVIDERS**

### **SCHEDULE 1ST SEPTEMBER**

9.00am-9.45am:	Registration
9.45am:	Introduction from Dr Richard Hawkins, Editor in Chief, Nursery Management Today and our Main Sponsor
10.15am-1.15pm:	Scheduled meetings
1.15pm-2.15pm:	Lunch
2.15pm-4.15pm:	Scheduled meetings
4.15pm-4.30pm:	Tea & coffee
4.30pm-5.30pm:	Management Hot Topics Q&A Session
5.30pm-7.00pm:	Free time
7.00pm-7.45pm:	Scottish Nursery Awards Drinks Reception
7.45pm-10.30pm:	Dinner and 4th Scottish NMT Nursery Awards presentations – BLACK TIE
10.30pm onwards:	Dancing & Networking
2nd September:	Depart after breakfast



NMT magazine will be offering a heavily subsidised option for delegates to stay at the hotel on the night prior to the event (31 August 2017)

### **IN SUMMARY: WHY SHOULD YOU ATTEND NMT NURSERY AGENDA?**

- Despite the many technological communications changes that have taken place in recent years, meeting face to face with the right people is still the most effective means of communicating and doing business.
- If you are an owner, director or senior management of a Scottish Nursery/Nursery Group or a supplier of products and services to the nursery sector, NMT Nursery Agenda will enable you to meet in a convenient luxury location and do business at formal 15 minute meetings
- If you are an owner, director or senior management and are looking to source the latest and most cost effective products and services for your nursery(ies) NMT Nursery Agenda is an ideal way to meet many suppliers quickly and conveniently
- Buyers and sellers will have the opportunity to meet informally and network. For many this is a more effective forum than trade exhibitions, which rarely attract the senior executives and group owners who are shaping the sector's future.
- You will have the opportunity to attend the 4th Scottish NMT Nursery Awards

### **ABOUT THE ORGANISERS**

NMT Nursery Agenda is organised by the leading nursery sector publication, NMT Magazine. The NMT Nursery Agenda team brings together over 20 years experience of running similar events in the care and fashion sectors.

### **TO APPLY TO JOIN NMT NURSERY AGENDA**

Nursery owners, directors and senior executives who would like to join NMT Nursery Agenda **free of charge** should apply to Caroline Bower via email on [caroline@hawkerpublications.com](mailto:caroline@hawkerpublications.com)

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### FEEDBACK FROM PREVIOUS AGENDAS:

*“Absolutely brilliant! In the morning we already saw 9 nurseries!  
It’s a golden opportunity to meet & discuss our services”*

TTS Group

*“It was a well organised and a very good event. We were very pleased!”*

Royal Bank of Scotland (RBS)

*“Thank you! We had a wonderful time and met some great people.  
This event is excellent and offers some great opportunities too!  
The advantage of doing this is you are getting direct access to senior levels  
for a much more focused discussion”*

PBD Early Years Training

*“We’ve inched to over 310 sites – not a bad day’s work!  
Thanks Nursery Agenda!”*

Connect Technology Group

*“It was a very worthwhile event from a provider’s perspective. We  
appreciate the opportunity to network, to discuss current issues and to meet  
current and prospective suppliers. It is beneficial to increase our awareness  
of services and products available and to meet with and discuss these with  
suppliers themselves”*

Paintpots Nursery Group

*“We came to learn about the latest sector news but have come away  
having had the opportunity to network and make great contacts”*

A Step Ahead Nurseries

*“Brilliant event as always! Much busier than last year and always very  
successful. Managed to make new contacts and have already got the ball  
rolling with some suppliers”*

Bluebell Children’s Nurseries

*“Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with  
so many clients and friends”*

Courteney Donaldson, Christie + Co

*“It’s been a very good day – we’ve met with some of our existing and new  
customers and it has been a great chance to catch up”*

Community Playthings

## ATTENDEE LIST FROM NURSERY AGENDA SCOTLAND 2016

Adrian, Susan	Wellside Kindergarten	Koulis, Stratos	Pinocchio's Children's Nurseries Ltd
Anderson, Ashleigh	ACE Place Childcare Services Limited	Langton, Vanessa	Redwoods Dowling Kerr
Barth, Ian	Community Playthings	Lansbury, Daphne	Millhouse Manufacturing & Design
Barth, Olivia	Community Playthings	Lausten, Anders	Family
Bath, Claire	Ankerville Nurseries	Laver, Helen	Connect Childcare
Bowern, Caroline	Nursery Management Today	Longmuir, Carol	Cadzow Nursery School Ltd
Brown, Janelle	Wellside Kindergarten	MacDonald, Carrie	Asquith Day Nurseries and Pre-Schools
Buchanan, Catherine	Wee Gems Childcare Group	MacRae, Carol	Ankerville Nurseries
Burns, Michelle	Hope Education	Mann, Kirstie	Asquith Day Nurseries and Pre-Schools
Campbell, Julie	Bertram Nursery Group	Marston, Chris	The Consortium Early Years
Chawla, Rachit	eyLog	Martin, Della	Monkey Puzzle Glasgow
Churchill, Sue	Nursery Management Today	Mazanka, Gosia	The Red Squirrel
Clark, Shirley	Happy Feet Nursery & Out of School Club	McGarry, Lisa	Enchanted Forest Early Learning
		McKillop, Sarah Jane	Lullaby Lane Nursery
Cook, Allanah	Wee Gems Childcare Group	McLeary, Ashlea	Collin Care Ltd
Cox, Valerie	Pied Piper	McLeary, Michelle	Little Flyers
Devlin, Bernie	Enchanted Forest Early Learning	McNicol, Kirsteen	ACE Place Childcare Services Limited
Devlin, Mariessa	Enchanted Forest Early Learning	McRae, Catherine	Kirktonholme Nursery
Dickson, Angie	Arbor Green	Melrose, Shona	Cherrytrees Childrens Nurseries Ltd
Dodds, Stephanie	Arnhall Day Nursery & Pear Tree Nursery	Miller, Janice	The Consortium Early Years
		Miller, Paul	Redwoods Dowling Kerr
Doherty, Brian	Monkey Puzzle Glasgow	Mortazavi, Mahyar	Wee Gems Childcare Group
Drage, Ian	Digital Nursery/Route2 Education Technology	Mortazavi, Molly	Wee Gems Childcare Group
		Orr, Steve	Cosy
Elliot, Gaynor	YPO	Pacitti, Kirsty	Priestfield House Nursery
Fairley, Sharon	Little Flyers	Park, Jenna	Collin Care Ltd
Farquhar, Gail	Sheephouse Nursery	Patel, Kirit	FirstSteps Software
Flynn, Karen	Kirktonholme Nursery	Patel, Kokila	FirstSteps Software
Focas, Ashleigh	Pied Piper	Planche, Moira	Cosy
Fortune, Hazel	Arbor Green	Pryde, Nicola	Arnhall Day Nursery & Pear Tree Nursery
Fryatt, Thalia	Happy Days Nusery	Reardon, Darryl	Connect Childcare
Gibson, Alan	FirstSteps Software	Renton, Pamela	Millhouse Manufacturing & Design
Gundersen, Jonas	Family	Rice, Anne	Bantaskin Primary School
Harkin, Alison	ACE Place Childcare Services Limited	Rice, Paul	Bantaskin Primary School
Harman, Jessica	Nursery Management Today	Robb, Fiona	Nursery Management Today
Hawkins, Richard	Nursery Management Today	Rowan, Claire	Carousel Nurseries Ltd
Hennessey, Heather	Bertram Nursery Group	Savage, Angela	Sheephouse Nursery
Hepburn, Victoria	The Consortium Early Years	Scott, Pauline	Lullaby Lane Nursery
Hill, Pamela	Mayfield	Smart, Jean	Mayfield
Hindmarch, Zoe	TTS Group	Steen, Andrew	Redwoods Dowling Kerr
Hobbs, Claire	TTS Group	Stevens, Michelle	Little Flyers
Holtz, Patrick	Happy Feet Nursery & Out of School Club	Swaine, Susan	The Red Squirrel
House, Mel	The Consortium Early Years	Taylor, Tim	eyLog
Hyde, Jackie	dot2dot	Toulouse, Shonagh	YPO
Hyde, Jenny	dot2dot	Toward, Scott	Redwoods Dowling Kerr
Jenkins, Anne	Carousel Nurseries Ltd	Walters, Christina	Happy Days Nursery
Jones, Nicola	Nursery Management Today	Whitehead, Judy	Hope Education
Kelly, Leanne	Cadzow Nursery School Ltd	Wilson, Victoria	Happy Days Nursery
Koulis, Lewissa	Pinocchio's Children's Nurseries Ltd	Young, Diane	Wee Gems Childcare Group