

NURSERY AGENDA SCOTLAND

The 24th NMT Nursery Agenda
6th for the Nursery Sector in Scotland



31 August 2018

The Hilton Glasgow Hotel

INFORMATION FOR PROVIDERS

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INFORMATION FOR PROVIDERS

A GREAT AND FREE OPPORTUNITY FOR OWNERS, DIRECTORS AND SENIOR EXECUTIVES OF NURSERIES.

Nursery Management Today (NMT) is delighted to announce that following the success of the last 5 years' events, Scottish Nursery Providers will have the opportunity to take part in the fifth Scottish NMT Nursery Agenda in Glasgow on 31st August 2018. It will offer nursery owners, directors and senior executives of nurseries and organisations providing products and services to the sector the opportunity to meet and decide whether they wish to do business together.

Effective, efficient use of time

“We all live incredibly busy lives”, says Dr Richard Hawkins, Editor-in-Chief of NMT magazine, “and have to fit in as much as possible into our working lives. This concept is so good because it is such an effective and efficient use of our time.”



NMT Nursery Agenda runs over 24 hours.
The programme will include meetings between providers and suppliers, a conference session, the 5th Scottish Nursery Awards Drinks Reception and Awards Gala Dinner

What nursery personnel should attend?

Owners, directors, operations directors and senior management will benefit most from the opportunity to meet with leading suppliers to the sector, network with colleagues and join the high level conference session.

(Managers can only attend if accompanied by an owner/director)

THE FOLLOWING IS OFFERED ON A COMPLIMENTARY BASIS FOR TWO PEOPLE

Pre-arranged, focused meetings

A key feature of NMT Nursery Agenda is the prearranged nursery provider/supplier meetings lasting 15 minutes, which will all take place in a single large meeting area. The suppliers stay fixed at their tables/locations while the nurseries circulate between them. Each provider commits to a minimum of 10 meetings over the course of the day each lasting 15 minutes. These meetings offer owners and managers a variety of opportunities to meet their requirements:



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THE FOLLOWING IS OFFERED ON A COMPLIMENTARY BASIS

- to discuss their requirements with those best able to supply them. Before the event nursery providers are offered the chance to indicate which suppliers and operational areas they are interested in and the organisers do their very best to satisfy their requirements and interests. This model has proved to be highly beneficial to both parties in other sectors. The meetings can be followed up at a later stage if a mutual interest is identified, and often lay the foundation for future trading relationships.
- to learn about new products and services which may help them run their nurseries better.
- to meet suppliers who may be able to offer them a superior service to the one they are receiving from their current suppliers
- to learn about services and products which may be able to save them money while maintaining or improving the service provided.

INFORMED, INTERACTIVE CONFERENCE SESSION

Later in the day there is an opportunity to attend a conference session with a keynote sector speaker which will offer participants informed comment on current issues and the chance to take part in interactive discussion.



PLENTY OF NETWORKING AND LEISURE OPPORTUNITIES

NMT Nursery Agenda offers plenty of informal networking opportunities including a buffet lunch, Scottish Nursery Awards Drinks Reception and Awards Gala Dinner. There are many comfortable areas where informal meetings can take place and tea, coffee and fruit juice will be available throughout the event.

SINGLE ROOM OCCUPANCY AND 24-HOURS OF EXCELLENT FOOD

All delegates are offered complimentary occupancy of two single rooms at the Glasgow Hilton. Lunch and the Awards Dinner on the 31 August, and breakfast on the 1st September, come with the compliments of NMT Nursery Agenda. Drinks at the Awards Drinks Reception and Gala Dinner are provided free for your enjoyment.



WHAT WILL YOU BE ASKED TO PAY FOR?

- Your travel to and from the event
- All drinks and food ordered by you personally; either at the bar, in your room or extra drinks at your table during the Awards Gala Dinner
- All hotel telephone charges incurred by you

INFORMATION FOR PROVIDERS

SCHEDULE 31ST AUGUST 2018

| | |
|------------------|---|
| 9.00am-9.45am: | Registration |
| 9.45am: | Introduction from Dr Richard Hawkins, Editor in Chief, Nursery Management Today and our Main Sponsor |
| 10.15am-1.15pm: | Scheduled meetings |
| 1.15pm-2.15pm: | Lunch |
| 2.15pm-4.15pm: | Scheduled meetings |
| 4.15pm-4.30pm: | Tea & coffee |
| 4.30pm-5.30pm: | Management Hot Topics Q&A Session |
| 5.30pm-7.00pm: | Free Time |
| 7.00pm-7.45pm: | Scottish Nursery Awards Drinks Reception |
| 7.45pm-10.30pm: | Dinner and 5th Scottish NMT Nursery Awards presentations – BLACK TIE |
| 10.30pm onwards: | Dancing & Networking |
| 1st September: | Depart after breakfast |



NMT magazine are offering a subsidised option for delegates to stay at the hotel on the preceding night (30 August 2018)

IN SUMMARY: WHY SHOULD YOU ATTEND NMT NURSERY AGENDA?

- Despite the many technological communications changes that have taken place in recent years, meeting face to face with the right people is still the most effective means of communicating and doing business.
- If you are an owner, director or senior management of a Scottish Nursery/Nursery Group or a supplier of products and services to the nursery sector, NMT Nursery Agenda will enable you to meet in a convenient luxury location and do business at formal 15 minute meetings
- If you are an owner, director or senior management and are looking to source the latest and most cost effective products and services for your nursery(ies) NMT Nursery Agenda is an ideal way to meet many suppliers quickly and conveniently
- Buyers and sellers will have the opportunity to meet informally and network. For many this is a more effective forum than trade exhibitions, which rarely attract the senior executives and group owners who are shaping the sector's future.
- You will have the opportunity to attend the 4th Scottish NMT Nursery Awards

ABOUT THE ORGANISERS

NMT Nursery Agenda is organised by the leading nursery sector publication, NMT Magazine. The NMT Nursery Agenda team brings together over 20 years experience of running similar events in the care and fashion sectors.

TO APPLY TO JOIN NMT NURSERY AGENDA

Nursery owners, directors and senior executives who would like to join NMT Nursery Agenda **free of charge** should apply to Caroline Bower via email on **caroline@hawkerpublications.com**

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FEEDBACK FROM THE NURSERY AGENDA:

"I must say, you guys at the NMT do a fantastic job with these events. It is hands down the best value for money I have ever spent in marketing"

Jonas Gundersen, Family

"Once again a brilliant NMT event! For me and Jayne this was the best ever. The NMT staff are just great and the whole event ran very smoothly"

Moira Planche, Cosy

"Absolutely brilliant! In the morning we already saw 9 nurseries! It's a golden opportunity to meet & discuss our services"

TTS Group

"It was a well organised and a very good event. We were very pleased!"

Royal Bank of Scotland (RBS)

"Thank you! We had a wonderful time and met some great people. This event is excellent and offers some great opportunities too! The advantage of doing this is you are getting direct access to senior levels for a much more focused discussion"

PBD Early Years Training

"We've inched to over 310 sites – not a bad day's work! Thanks Nursery Agenda!"

Connect Technology Group

"We came to learn about the latest sector news but have come away having had the opportunity to network and make great contacts"

A Step Ahead Nurseries

"Brilliant event as always! Much busier than last year and always very successful. Managed to make new contacts and have already got the ball rolling with some suppliers"

Bluebell Children's Nurseries

"We are now gold customers of Consortium and spent in excess of £75,000"

Nicole Politis, Director, Portico Nursery Group

"Enjoyed fantastic 24 hours at NMT Agenda – wonderful to catch up with so many clients and friends"

Courteney Donaldson, Christie + Co

"It's been a very good day – we've met with some of our existing and new customers and it has been a great chance to catch up"

Community Playthings

"It was a very worthwhile event from a provider's perspective. We appreciate the opportunity to network, to discuss current issues and to meet current and prospective suppliers. It is beneficial to increase our awareness of services and products available and to meet with and discuss these with suppliers themselves"

Paintpots Nursery Group

ATTENDEE LIST FROM NURSERY AGENDA SCOTLAND 2016

| | | | |
|---------------------|--|----------------------|--|
| Adrian, Susan | Wellside Kindergarten | Hyde, Jackie | dot2dot |
| Anderson, Ashleigh | ACE Place Nursery & Out of School Care | Hyde, Jenny | dot2dot |
| Anderson, Sonja | Early Days Nurseries | Imrie, Leanne | Argyle Bridge Children's Nursery |
| Ashton, Steve | Millhouse Manufacturing & Design | Johnstone, Shonagh | Nursery Management Today |
| Bell, Chloe | Redwoods Dowling Kerr | Jones, Nicola | Nursery Management Today |
| Bijster, Laura | Route2 Education | Kelly, Leanne | Cadzow Nursery School |
| Bijster, Richard | Route2 Education | Kelly, Sarah | Kirktonholme Nursery |
| Bowern, Caroline | Nursery Management Today | King, Alison | Flowerpots Childcare Ltd |
| Broster, Tim | Creative Play UK Ltd | Koppschall, Emmy | Community Playthings |
| Brown, Janelle | Wellside Kindergarten | Koppschall, Peter | Community Playthings |
| Burns, Michelle | Hope Education | Koulis, Stratos | Pinocchio's Childrens Nurseries Ltd |
| Caldwell, Jenna | Redwoods Dowling Kerr | Lansbury, Daphne | Millhouse Manufacturing & Design |
| Callaghan, Debbie | LASC Childcare Services | Laustsen, Anders | Family |
| Callow, James | Morton Michel | Laver, Helen | Connect Childcare |
| Campbell, Julie | Bertram Nursery Group | Lowings, Genevieve | Morton Michel |
| Cavanagh, Christine | Step by Step Private Nurseries Ltd | Mackin, Melanie J | Mackin Childcare |
| Chawla, Rachit | eyMan – Early Years Management/eyLog – Early Years Log | Maclennan, Kathleen | Ankerville Nurseries |
| Clark, Libby | Allied Irish Bank (GB) | MacRae, Carol | Ankerville Nurseries |
| Clark, Natalie | Arbor Green Nursery | Maitles, Gary | The Service Directory |
| Clark, Shirley | Happy Feet Nursery & Out of School Club | Martin, Heather | Argyle Bridge Children's Nursery |
| Coia, Vicky | Kirkliston Orchard Nursery | Martin, Shelley | LASC Childcare Services |
| Collin, Jessica | Collin Care Ltd | McCudden, Elaine | Collin Care Ltd |
| Cornhill, Gary | Timotay Playscapes | McGarry, Lisa | Enchanted Forest |
| Cox, Valerie | Pied Piper Nursery | McIntosh, Chris | Early Learning |
| Crandles, Maureen | Early Days Nurseries | Mckillop, Sarah Jane | Wiggly Worms Children's Day Nursery |
| Devlin, Mariessa | Enchanted Forest Early Learning | Mcleary, Michelle | Lullaby Lane Nurseries |
| Dickson, Angie | Arbor Green Nursery | McNicol, Kirsteen | Little Flyers |
| Dodds, Stephanie | Pear Tree Nurseries Ltd | Millar, Claire | ACE Place Nursery & Out of School Care |
| Doherty, Brian | Monkey Puzzle Glasgow Central | Misiowiec, Martin | Kirkliston Orchard Nursery |
| Drage, Ian | Route2 Education | Monaghan, Nikki | Family |
| Dunn, Stephannie | The Red Squirrel Children's Nursery | Owen, Suzanne | Early Days Nurseries |
| Easton, Laura | Early Days Nurseries | Pangburn, Rachel | Cadzow Nursery School |
| Eckersley, Ian | YPO | Pryde, Nicola | Hope Education |
| Fawcett, Jennifer | Step by Step Private Nurseries Ltd | Reardon, Darryl | Pear Tree Nurseries Ltd |
| Firth, Julie | Monkey Puzzle Glasgow Central | Ritson, Kim | Connect Childcare |
| Flynn, Karen | Kirktonholme Nursery | Robb, Fiona | Wiggly Worms Children's Day Nursery |
| Fortune, Hazel | Arbor Green Nursery | Scott, Pauline | Nursery Management Today |
| Freed, Pamela | Jobs & Business Glasgow | Simpson, Nicola | Lullaby Lane Nurseries |
| Freeman, Caroline | Fenton Barns Nursery | Smart, Ann | Fenton Barns Nursery |
| Gibson, Alan | FirstSteps Software | Smart, Jean | Mayfield Nursery |
| Gilmartin, Kevin | Little Stars Nursery | Smith, Derek | Mayfield Nursery |
| Gilmartin, Sheila | Little Stars Nursery | Smith, Mel | Allied Irish Bank (GB) |
| Gough, Braedon | Family | Stevens, Michelle | dot2dot |
| Hageman, Sue | FirstSteps Software | Swain, Susan | Little Flyers |
| Hann, Chrissy | Pied Piper Nursery | Taylor, Tim | Red Squirrel Children's Nursery |
| Harkin, Alison | ACE Place Nursery & Out of School Care | Thomson, Angela | eyMan – Early Years Management/eyLog – Early Years Log |
| Harman, Jessica | Nursery Management Today | Toulouse, Shonagh | Collin Care Ltd |
| Hawkins, Richard | Nursery Management Today | Toward, Scott | YPO |
| Hobbs, Claire | TTS | Townsend, Julie | Redwoods Dowling Kerr |
| Hogg, Irene | LASC Childcare Services | Walters, Christina | Mackin Childcare |
| Holtz, Patrick | Happy Feet Nursery & Out of School Club | Wass, Carole | Happy Days Nursery |
| Hooper, Jane | TTS | Weir, Katrina | Bertram Nursery Group |
| Humphrey, Stuart | Timotay Playscapes | Whitehead, Judy | Pinocchio's Childrens Nurseries Ltd |
| Hunt, Jane | Creative Play UK Ltd | Wilson, Victoria | Nurseries Ltd |
| | | | Hope Education |
| | | | Happy Days Nursery |